

# CRITTENDEN REPORT FINANCE CONFERENCE

MAY 5-7, HYATT REGENCY | NEWPORT BEACH, CA



## SPEAKERS



**Gary Bechtel**  
CEO, Red Oak  
Capital Holdings



**Vic Clark**  
Senior Managing  
Director, Lument



**Dan Gorczycki**  
Senior Director,  
George Smith  
Partners



**Jeff Pirhalla**  
EVP, Commercial  
Lending,  
BankFinancial

## Clarity, Connection and Confidence

For more than 50 years, the Crittenden Report has delivered independent intelligence for senior CRE leaders.

Join our editors in Newport Beach for three days examining **where** the market is headed, **who** is lending and **what** lies ahead for commercial real estate finance.



Special editions exclusive to the conference.

# Market insight + Meaningful networking

Three days of insight, perspective and connections

## AGENDA

May 5-7, 2026

Day 1 | Tuesday, May 5

1:00 - 1:45pm

### EDITOR'S WELCOME RECEPTION

Join us for a special welcome hosted by the Crittenden Report editorial team. Meet fellow professionals, enjoy light refreshments, and get an early start on networking.

2:00 - 3:00pm

### The Big Picture: CRE Trends, Predictions and Market Intelligence

This kickoff session opens the conference with a high-level look at the forces shaping commercial real estate finance.

Moderator: Jeff Pirhalla, EVP, Commercial Lending, BankFinancial  
Cory Jubran, Senior Director of Originations, Nuveen Green Capital  
Anna Kampling, First VP, CBRE  
Bob Sonnenblick, Chairman, Sonnenblick Industries

3:00 - 4:00pm

### Multifamily Outlook: Pipeline, Pricing and More

Multifamily remains a core asset class, but pricing and underwriting continue to shift. This session examines the current deal pipeline, where pricing is landing and how lenders and investors are approaching new opportunities.

Moderator: Vic Clark, Senior Managing Director, Lument  
Will Martin, VP, Investor Relations, Equity Capital Markets, Peachtree PC Investors  
Kwame J. Granderson, Partner, MHC Capital LLC

3:00 - 4:00pm

### Case Study: Mezzanine Loans

Hear firsthand how a lender and their partners turned challenges into triumphs.

3:00 - 4:00pm

### Lender Roundtable: Hotels

Pull up a chair for a deep dive into asset classes and loan types. These intimate sessions encourage open dialogue, questions and experience-sharing from the very start.

Moderated by: Steven Buchwald, Senior Managing Director Capital Markets, Institutional Property Advisors

4:15 - 5:30pm

### Meet the Lenders: Lender Showcase

Get the inside scoop from top lenders. Discover their latest offerings and hear about recent deals that made headlines. After the showcase, dive into an Ask Anything session where you can get candid answers straight from the experts.



5:30 - 7:00pm

### COCKTAIL & NETWORKING PARTY

Kick off the conference at our signature Cocktail Party, where you can unwind, connect and start meaningful conversations with fellow CRE professionals in a relaxed, welcoming atmosphere.



Day 2 | Wednesday, May 6

8:00 - 9:00am

### COFFEE POWER UP



Start your morning with our Coffee Power Up, a casual networking meetup designed to energize your day.

9:00 - 9:45am

### Crittenden Benchmark Study: What Deals are Getting Done Now

The Crittenden Report editors unveil the results of a groundbreaking study with real-world data on pricing, leverage, structure, liquidity and capital availability. Plus: Every attendee will receive a final Benchmark report in June.



10:00 - 11:00am

### Private Equity Matchmaking: Finding the Right Fit for Your CRE Strategy

How sponsors and intermediaries evaluate private equity relationships, what firms look for in today's market and how to structure deals for long-term fit and execution.

Moderator: Louis Friedel, Senior Managing Director, Berkadia

10:00 - 11:00am

### Case Study: Construction

Hear firsthand how a lender and their partners turned challenges into triumphs.

10:00 - 11:00am

### Lender Roundtable: Multifamily

Pull up a chair for a deep dive into asset classes and loan types.

Moderated by: Matt Benson, Senior Director, JLL Capital Markets

11:15 - 12:30pm

### Meet the Lenders: Lender Showcase

Get the inside scoop from top lenders — their latest offerings and recent deals. After the showcase, dive into an Ask Anything session where you can get candid answers.





**12:30 – 1:45pm**  
**NETWORKING LUNCHEON**



A great opportunity to continue conversations, build relationships, and exchange insights.

gain insight into current terms, risk appetite and how to approach the most active players in the market.

Moderator: Dan Gorczycki, Senior Director, George Smith Partners  
 Daniel Katz, Head of Originations, Brightspire Capital  
 Michael Anderson-Mitterling, George Smith Partners, Managing Director

strategies borrowers are using to get deals done. Learn when alternative financing makes sense, how it is being priced and how it fits into broader capital stacks.

Moderator: Jared Schlosser, Head of Credit Originations and CPACE, Peachtree Group  
 Kelly Nealis, SVP, Pearlmark  
 Malcolm P. Davies, Founder/CEO, WAY Capital, Inc.

**1:45 – 2:45pm**  
**Bridge Lending in 2026: Trends, Risks and Opportunities**

How bridge strategies are evolving in 2026, where lenders see opportunity, how risk is being priced and what borrowers should expect as deals move from transitional to permanent financing.

Moderator: Gary Bechtel, CEO, Red Oak Capital Holdings  
 Marcus Goodwin, Senior Director of Debt Investments, RRA Capital  
 Cody Charfauros, Principal / Managing Director, Slatt Capital  
 Sam Levy, Director of Debt Capital Markets, Westcore

**3:00 - 4:00pm**  
**Lender Roundtable: Retail**

**4:15 – 5:30pm**  
**Meet the Lenders: Lender Showcase**

**5:30 – 7:00pm**  
**COCKTAIL PARTY & NETWORKING EVENT**



Deepen the connections you've made at the conference. Mingle with lenders, investors, developers, and CRE professionals in a relaxed, social setting.

**9:00 – 10:00am**  
**Case Study: Bridge Loans**

**9:00 – 10:00am**  
**Lender Roundtable: Office**

**10:15 – 11:15am**  
**The Future of Private Credit: Fund structures and target yield profiles**  
 How fund structures are changing, where target returns are landing and how risk is being managed in today's market. Gain insight into how private credit strategies are shaping deal economics and influencing capital availability.

Moderator: Rahul V. Shah, Sherpa Capital Group  
 Sean McDonald, VP, Socotra Capital  
 Bradley Ross, Managing Director & Head of Originations, Parkview Financial

**1:45 – 2:45pm**  
**Case Study: Multifamily**

**1:45 – 2:45pm**  
**Lender Roundtable: Construction**

**3:00 - 4:00pm**  
**Naming Names: Who are the most aggressive mezzanine and bridge lenders**

This session identifies the mezzanine and bridge lenders actively writing deals today, where they are deploying capital and what makes them competitive. Attendees will

**Day 3 | Thursday, May 7**

**8:30 – 10:00am**  
**COFFEE POWER UP & BREAKFAST**



**9:00 – 10:00am**  
**Alternative Financing Options and Strategies**

As traditional lending tightens, alternative capital continues to fill critical gaps. This session explores non-bank financing options, emerging structures and creative

**10:15 – 11:15am**  
**Lender Roundtable: Industrial**  
 Moderated by Scott Botsford, SVP, Northmarq

**Trusted Lenders & Alternative Capital Sources**

Every attendee receives a printed directory with loan parameters and contact info.





# CRITTENDEN REPORT FINANCE CONFERENCE

MAY 5-7, HYATT REGENCY | NEWPORT BEACH, CA



## CRITTENDEN REPORT SUBSCRIBERS

Full Access as part of your subscription

**Not a subscriber?** Go to [crittendenreport.com/membership](http://crittendenreport.com/membership)

## EARLY BIRD PRICE

Full Access to Conference

\$795

**Group Discounts:** 10% off when 2 or more people registered together

## STANDARD PRICE

Full Access to Conference

\$895

**Group Discounts:** 10% off when 2 or more people registered together

## HOTEL INFO

**Hyatt Regency Newport Beach**  
1107 Jamboree Road, Newport Beach, California  
+1 (949)-729-1234

**Conference Room Rate:** \$254  
[crittendenreport.com/refconf/](http://crittendenreport.com/refconf/)

**Last day to book:** 04/13/26

Hyatt Regency Newport Beach is a resort-style hotel nestled among 26 acres and adjacent to the Upper Newport Bay Ecological Reserved. Renowned locally as "The Newporter," as it was previously named, it was the original home to the Crittenden finance conference in 1978.

Guests get access our three unique pools, an executive golf course and a rich history as a live music venue for the acclaimed Newport Beach Jazz Festival.



**If you have any questions,** contact our conference team at (855) 646-9800 or by email at [conferenceteam@crittendenresearch.com](mailto:conferenceteam@crittendenresearch.com).



[crittendenreport.com](http://crittendenreport.com)